

Massachusetts
Group Conversion Guaranteed Issue
Nongroup Membership ¹
as of December 31, 2001

Nongroup Membership Total Members	Type of Plan	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
		Members as of 12/31/01	Members as of 12/31/01	Members as of 12/31/01	Members as of 12/31/01	Members as of 12/31/01	Members as of 12/31/01	Members as of 12/31/01	Members as of 12/31/01	Members as of 12/31/01	Members as of 12/31/01	Members as of 12/31/01	Members as of 12/31/01	Members as of 12/31/01	Members as of 12/31/01	Members as of 12/31/01
Celtic Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ConnectiCare of Massachusetts, Inc.	HMO	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Connecticut General Life Insurance Company	Medical	0	0	1	0	0	0	1	0	2	0	2	1	0	0	7
Great-West Life and Annuity Insurance Company	Medical	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
GE Capital Life Assurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Principal Life Insurance Company	Medical	1	0	0	0	0	0	0	0	1	0	0	0	0	0	2
UniCARE Life and Health Insurance Company	Medical	1	0	0	0	1	1	0	3	7	0	3	0	2	2	20
Total Members		2	0	1	0	1	1	1	3	11	0	5	1	2	2	30
2001 Massachusetts Population ²		226,809	134,137	540,360	15,402	730,296	71,610	455,862	152,876	1,463,454	9,938	653,232	481,059	682,062	762,207	6,379,304
Market Penetration Rate ³		0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

¹ Represents membership in guaranteed issue health plans subject to M.G.L. c. 176M issued only on a group conversion basis. Please see separate report for membership in guaranteed issue health plans available to all eligible persons.

² 2001 Population Source: Table T1. Population Estimates[3], Population Estimates Program, Population Division, U.S. Bureau of the Census, March 27, 2002 - estimated population by county as of July 1, 2001.

³ Total members in Massachusetts divided by the 2001 population in Massachusetts.